

# Christopher W. Poliquin

UCLA Anderson School of Management, 110 Westwood Plaza, Cornell Hall D-512, Los Angeles, CA 90095  
310-206-6553 • chris.poliquin@anderson.ucla.edu • <https://www.poliquin.xyz/>

## Academic Employment

July 2018 — UCLA Anderson School of Management  
Assistant Professor

## Education

May 2018 Harvard Business School  
Doctor of Business Administration

May 2009 University of Pennsylvania  
B.A. Philosophy, Politics, and Economics

## Research

### *Peer Reviewed Journal Articles Published*

- Licht, Amir, Christopher Poliquin, Jordan I. Siegel, and Xi Li. 2018. What makes the bonding stick? A natural experiment testing the legal bonding hypothesis. *Journal of Financial Economics*. 129(2) (August): 329–356.
- Luca, Michael, Deepak Malhotra, and Christopher Poliquin. 2017. Handgun waiting periods reduce gun deaths. *Proceedings of the National Academy of Sciences*. 114(46): 12162–12165.
- Luca, Michael, Deepak Malhotra, and Christopher Poliquin. 2020. The impact of mass shootings on gun policy. *Forthcoming in Journal of Public Economics*. 181(January 2020).

### *Chapters in Books*

- Baron, Jonathan, William T. McEnroe, and Christopher Poliquin. 2012. Citizens' perceptions and the disconnect between economics and regulatory policy. In *Regulatory Breakdown: The Crisis of Confidence in U.S. Regulation*. Ed. Cary Coglianese. Philadelphia, PA: University of Pennsylvania Press. 143–162.

### *Working Papers*

- Lawrence, Megan and Christopher Poliquin. 2019. Coordination costs and the emergence of hierarchy in young firms. (Previously titled "Prior experience and the emergence of hierarchy in young firms.")
- Poliquin, Christopher. 2018. The effect of the Internet on wages.
- Chauvin, Jasmina and Christopher Poliquin. 2019. Internal inducements and resource redeployment in multi-business firms. (Previously titled "Knowledge sharing and intra-organizational worker mobility.")

### *Conference Proceedings Published*

- Chauvin, Jasmina and Christopher Poliquin. 2019. Knowledge sharing and intra-organizational worker mobility. *Academy of Management Proceedings*. 2019(1).
- Lawrence, Megan Lynn and Christopher Poliquin. 2019. Prior experience and the emergence of hierarchy in young firms. *Academy of Management Proceedings*. 2019(1).

### *Non-Peer Reviewed Publications*

- Luca, Michael, Deepak Malhotra, and Christopher Poliquin. 2018. The Case for Handgun Waiting Periods. *Behavioral Scientist*. 12 December.

## Grants

2019 Morrison Family Center for Marketing Studies and Data Analytics (with Young Hou)  
UCLA Anderson School of Management

2015 Pellegrini Summer International Economics Research Grant (with Jasmina Chauvin)  
Harvard Economics Department

## Teaching

Winter 2020 Full-time MBA Program, UCLA Anderson  
Business Strategy (MGMT 420-1/2/5)

Fall 2018 Fully Employed MBA Program, UCLA Anderson  
Business Strategy (MGMT 420-3/4)

Spring 2015 Harvard John F. Kennedy School of Government  
Teaching Fellow, Economic Analysis of Public Policy

## Case Studies and Course Materials

- Unilever’s New Recipe for Growth (with Jordan Siegel and Barbara Zepp Larson)
- Yum! Brands (with Jordan Siegel)
- Baxter’s Asia Pacific “Talent Edge” Initiative (with Jordan Siegel and Mimi Xi)

## Conferences, Consortia, and Invited Talks

2019 APPAM Fall Research Conference  
*The Impact of Mass Shootings on Gun Policy*

2019 12<sup>th</sup> Annual People & Organizations Conference  
Wharton, University of Pennsylvania  
*Worker Redeployment in Multi-Business Firms: An Empirical Examination*

2019 Georgetown University  
*The Impact of Mass Shootings on Gun Policy*

2019 University of Utah / BYU Winter Strategy Conference  
*Knowledge Sharing and Intra-Organizational Worker Mobility*

2018 SMS São Paulo, Brazil  
*The Effect of the Internet on Wages*

2018 Tufts University  
*The Impact of Mass Shootings on Gun Policy*

2017 American Society of Criminology Annual Meeting  
*The Impact of Mass Shootings on Gun Policy*

2017 Conference on Empirical Legal Studies  
Cornell Law School  
*The Impact of Mass Shootings on Gun Policy*

2017 TIM Doctoral Consortium  
Academy of Management Annual Meeting

2017 Consortium for Cooperation and Competition  
Wharton, University of Pennsylvania  
*The Effect of the Internet on Wages*

2017 Economics Experiments in the Tech Industry  
Stanford Institute for Economic Policy Research  
*The Effect of the Internet on Wages* (poster session)

- 2016 International Association for Conflict Management Annual Meeting  
*The Impact of Mass Shootings on Gun Policy*
- 2014 EDEN Doctoral Seminar on Advanced Strategic Management  
IESE Business School, Barcelona
- 2014 Strategic Research Initiative PhD Bootcamp  
IESE Business School, New York

### **Work Experience**

- 2010 – 2012 Harvard Business School, Boston, MA  
Research Associate for Jordan Siegel
- 2009 – 2010 Guaruma: Jóvenes Hondureños por el Desarrollo Educativo, La Ceiba, Honduras  
Assistant Director
- 2009 University of Pennsylvania, Philadelphia, PA  
Research Assistant for Jonathan Baron